

The ILP Fee Audit Checklist

Work through this once and you will know exactly what your policy costs you, and where to push for a straight answer. Tick each line as you confirm it.

1 · FIND EVERY CHARGE

- Fund management fee**
The annual % each sub-fund deducts from its price (often 1–2%). Taken before the unit price is published.
- Policy / admin charge**
A recurring cost, often deducted by cancelling units each month.
- Insurance / mortality charge**
The cost of the protection bundled into the policy. It can rise with age.
- Bid-offer spread**
The gap between the buy and sell price of units.
- Fund-switching fee**
What you pay to move between sub-funds, and how many free switches you get.
- Surrender / early-exit penalty**
What you lose if you stop in years 1–3. Usually the heaviest cost.
- Adviser trail**
The ongoing commission paid to whoever services the policy. Ask who currently receives it.

2 · THE FIVE QUESTIONS TO ASK

- “What is my **total cost per year, in dollars, not percentages?**”
- “What would I **get back if I surrendered today, and in year 3?**”
- “**Who services this policy now, and who receives the trail commission?**”
- “When was my fund allocation **last reviewed, and against what?**”
- “If markets fell 30%, **what is the documented plan for my policy?**”

A clear answer to all five is a good sign. A vague answer tells you something too.

Want a second pair of eyes on yours? Book a free review: wa.me/6586602521